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**FABRIZIO FRANCHINI**

**Education**

* Master degree in **Mechanical Engineering**, graduating with first class honors in May 1997 at Rome University “Tor Vergata”.

**Courses**

2009 – Business Acumen

2008 – Commercial agreements

2007 – Finance for non-finance professional

2006 – Project Management Professional course

2000-2005 – FDA regulations (Pharmaceutical and Medical Devices)

2004 – Lean manufacturing (Green Belt)

2000 – Six Sigma (Black Belt)

**Work experience**

* ***Janssen-Cilag S.p.A***. pharmaceutical company belonging to ***Johnson&Johnson*** group; located in Borgo San Michele (Latina-Italy)

## Sr. Manager External Manufacturing EMEA (February 2008 – today)

* + - Part of an international team managing business relationships with Third Parties Manufacturers of J&J pharmaceutical products in the EMEA region for the global market
    - Responsibility of a network of 10 TPM’s for a spending of about 65 MM USD in 2010 and a product portfolio mainly made of solid, semisolid and liquid forms with a balanced mix of prescription and OTC products
    - Management of all critical relationship with assigned contracts with coordination role of logistic, QA and EHS interactions with the Third Party Manufacturer
    - Negotiation leadership in contract renewal (NPV savings of 7,5 MM euros over 5 years contract extension with the main TPM of the network)
    - Management of new outsourcing initiatives and Cost Improvement Projects

## Sr. Manager Pharma Technical Transfer (October 2006 – January 2008)

* + - Responsibility in the Janssen-Cilag pharmaceutical plant in Latina of new product introduction and product transfer from other sites of the group
    - Leadership of an interfunctional team in a matrix organization managing up to 8 concurrent projects in different stages
    - Introduction of new standard operating procedures to streamline new product introduction activities and improve plant reaction times
    - Introduction of new evaluation standards to properly manage project workload in all the departments contemporary involved in standard activities (mainly production and analytical lab.)

## Sr. Manager Medical Device Production in Puerto Rico (May 2006 – September 2006)

* + - Responsibility of production of coronary stents coated with a pharmaceutical active ingredient in a Puerto Rico plant of Cordis (J&J company)
    - Management of about 200 people working in continuous cycle (shift leaders, operators, production engineers)
    - Implementation of many best practices previously realized in the Latina Plant rapidly obtaining important improvements both in quality and productivity
    - Start-up of 4 new production lines obtaining in few weeks the reference standards
    - Leadership of an international team implementing a new global KPI based on OEE to monitor and compare different plants producing stents

## Sr. Manager Medical Device Operations (May 2004 – April 2006)

* + - Responsibility of production, maintenance, supply chain and production engineering in the Medical Device Business Unit of Latina Plant involved in Cypher coronary stents production (management of about 400 people)
    - Management of 2 FDA inspections (2004 and 2006) with zero observations
    - Implementation of many improvement projects obtaining a drastic improvement of production yields (from 70% to 97%), of productivity (+40%) and cycle times (-50%)
    - Development and introduction of a new information system to manage production process and batch record

## Manager Medical Device Production (April 2002 – April 2004)

* + - Start-up of Medical Device production department and management, at the end of rump-up period, of about 260 people working in continuous cycle (shift leaders, operators, production engineers)
    - Introduction of a new training system able to manage the rapid introduction of high numbers of operators, also coming from abroad, without impacts on quality and productivity results
    - Implementation of a quality system combining FDA rules related to medical device and pharmaceutical production in a clean room (optimal results on FDA PAI in 2002 and BSI certification inspection in 2003)

## Manager Pharma Engineering and Process Excellence (October 2000 – March 2002)

* + - Responsibility of acquisition, installation and start-up of new production equipment (about 5 MM euros budget/year)
    - Responsibility of six sigma projects portfolio and Green/Black Belt training (about 1 MM euros savings/year and 30 people trained and certified)
    - Introduction and optimization of tablets and granules production for Japanese market (reached in 6 months the customer quality targets)

## Supervisor Pharma Solid Packaging (January 2000 – October 2000)

* + - Responsibility of packaging activities (about 50 MM packs/year) and equipment maintenance (5 fully automated blister lines).
    - Management of 50 direct reports between shift leaders, operators and technicians
    - Leadership of a six sigma project obtaining 30% scrap reduction optimizing blister lines start-up procedures
    - Introduction of a new information system to manage an electronic batch record maintaining during the project constant level of performance

## Production Engineer (June 1997 – December 1999)

* + - Responsibility of many improvement projects in particular in the solid form packaging department (40% reduction of blister lines set-up time)
    - Responsibility of new equipments introduction (installation, start-up and qualification of a blister line, 2 tabletting and 1 coating equipments) and maintenance technicians coordination

#### Other

Spoken languages: proficiency in English, Italian mother language

Information Technology: good knowledge of *Office Automation* software and SAP system

Feb 28th, 2011 Fabrizio Franchini